



SIFL/SECT/EC/12-13/388

November 09, 2012

The Secretary  
**The Calcutta Stock Exchange Limited**  
7 Lyons Range  
Kolkata - 700 001  
Fax: 033-2210 4500/4491; 2230 3020

Dear Sir,

Pursuant to Listing Agreement with your Exchange, we are enclosing herewith an advance copy of Media release to be issued by the Company for your records.

Thanking you.

Yours faithfully,  
For **Srei Infrastructure Finance Limited**

**Sandeep Lakhotia**  
Company Secretary

Encl: as above

cc: The Secretary

**1. Bombay Stock Exchange Limited**

Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai 400 001  
Fax : 022-2272 2037/2039/2041

**2. National Stock Exchange of India Limited**

Exchange Plaza, 5th Floor, Plot no. C/1, G Block  
Bandra-Kurla Complex  
Bandra (E), Mumbai - 400 051  
Fax : 022-2659 8237/38; 2659 8347/48

**Srei Infrastructure Finance Limited**

Registered Office : 'Vishwakarma', 86C, Topsia Road (South), Kolkata - 700 046

Tel. : +91 33 22850112-15, 61607734 Fax : +91 33 22857542/8501

Email : corporate@srei.com Website : www.srei.com

## Media Release



### **Srei inducts a European banking expert on Board.**

**Kolkata, November 9, 2012:** Srei Infrastructure Finance Limited has announced the appointment of Dr. Martin Czurda as an Additional Director (Category: Non-Executive and Independent) on the Board w.e.f. November 09, 2012 with a view to bring in an international financial experience and broadbase expertise.

Martin has over 23 years of international banking experience in leading banks of Europe. A seasoned manager with strong vision and proven ability to achieve sustainable results in challenging international environment, Martin is a "Hybrid Banker" uniting broad knowledge and experience regarding commercial and investment banking products and services. He has been the Chairman of Amsterdam Trade Bank and before that Division Head, Global Markets, Raiffeisen Zentral Bank.

He is a Doctorate from University of Economics, Vienna.

### **About Srei Infrastructure Finance Limited**

Srei is a Holistic Infrastructure Institution, constantly and consistently ideating to deliver innovative solutions in infrastructure space, thus playing a significant role in nation-building for over two decades, both in urban and rural India. Srei's businesses include Infrastructure Project Finance, Advisory and Development, Infrastructure Equipment Finance, Venture Capital, Capital Market and Insurance Broking. Srei has a pan-India presence with a network of 85 offices and has also replicated its business model overseas with two offices in Russia and one in Germany.

### **Media persons, for further information, please contact:**

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## Media Release



### Srei PBT grows 47% in H1, FY13 to ₹ 205 Crore

**Kolkata, November 9, 2012:** Srei Infrastructure Finance Limited has recorded a 219% growth in its Consolidated Profit Before Tax during the quarter ended September 30, 2012 to ₹ 158.07 crore as compared to ₹ 49.53 crore same quarter last fiscal.

At the end of September, 2012, the total consolidated asset under management increased to ₹ 32,505 crore from ₹ 26,001 crore at the end of September, 2011, registering a growth of 25%. The consolidated total income for the quarter ended September 30, 2012 was ₹ 788 crore as compared to ₹ 588 crore in the corresponding period of the previous fiscal year, recording a growth of 34%. Consolidated disbursement during the quarter was ₹ 2,347 crore as compared to ₹ 4,401 crore in the corresponding period last fiscal. The consolidated profit after tax for the quarter stood at ₹ 130.20 crore compared to ₹ 24.60 crore, during the same period last fiscal registering a growth of 429%. The operating profit during quarter ended September 2012 was ₹ 231.78 crore compared to ₹ 112.67 crore during the same period last fiscal.

The consolidated total income for the half year ended September 30, 2012 was ₹ 1,550 crore as compared to ₹ 1,098 crore in the corresponding period of the previous fiscal year, recording a growth of 41%. Consolidated disbursement during the first half year this fiscal was ₹ 6,064 crore as compared to ₹ 8,392 crore in the corresponding period last fiscal. The consolidated profit before tax for the first half year this fiscal stood at ₹ 205.23 crore compared to ₹ 139.17 crore during the same period last fiscal, a growth of 47%.

Commenting on the Q2 results, **Hemant Kanoria, Chairman and Managing Director, Srei Infrastructure Finance Limited, said,** "The Profit Before Tax for the second quarter and half year in FY 13 has shown a marked improvement in comparison to the earlier quarter. Our focus on the infrastructure sector and close client relationship has resulted in better performance. We believe that financial institutions operating in this space need to comprehend the operational hurdles while financing clients as the view necessarily, has to be long term. The biggest advantage with a rightly sculpted infrastructure project is that it will always pay back inspite of all hurdles. Our over two decades of experience has enabled us to identify the right projects to finance."

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## Financials at a glance

### Quarter and Half Year Ended September 30, 2012

In ₹ Crore	Quarter Ended			Half Year Ended		
	30.09.12	30.09.11	Growth %	30.09.12	30.09.11	Growth %
AUM	32,505.36	26,001.45	25%	32,505.36	26,001.45	25%
Disbursements	2,347.11	4,401.39	-47%	6,064.06	8,391.58	-28%
Total Income	788.16	587.65	34%	1,549.84	1,098.48	41%
PBT	158.07	49.53	219%	205.23	139.17	47%
PAT	130.20	24.60	429%	147.62	79.20	86%

### Srei Infrastructure Business

*Srei Project Finance Business* continued on the growth trajectory with total outstanding portfolio reaching ₹ 9,882 crore as on September 30, 2012 as compared to ₹ 6,694 crore recorded during the same period last fiscal, an increase of 48%. Given the present business environment, the Project Finance team has been cautious and selective in making disbursements. The team has further strengthened its credit and risk management policy in evaluation of fresh proposals. In spite of the challenges, the team maintained the business momentum by offering a diverse range of financing solutions to its clients in various infrastructure segments like conventional power, port, oil & gas, road, airport, and SEZ industrial parks. Disbursement during the quarter ended September 30, 2012 was ₹ 648 crore compared to ₹ 1,763 crore during the corresponding period last fiscal.

*Srei Equipment Finance Business*, industry leader with 33% market share in infrastructure and construction equipment financing sector, has disbursed ₹ 1,618 crore in this quarter as compared to ₹ 2,611 crore in the corresponding period last fiscal with total Asset Under Management going up to ₹ 18,597 crore as compared to ₹ 15,343 crore during the same period last fiscal recording a growth of 21%. During the first six months of this fiscal, the vertical disbursed ₹ 3,953 crore as compared to ₹ 5,453 crore of corresponding period last fiscal.

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*Srei Project Development Business* as a leading sponsor of PPP Business in the road sector in our country has a present portfolio of close to 5,500 lane km of Road with a total Capital Cost of over ₹ 13,000 crore which is already commissioned or under implementation in consortium with reputed domestic and acclaimed international partners under the PPP framework. These projects are a diversified mix of annuity and toll-based projects and have been awarded by the National Highway Authority of India (NHAI) under National Highways Development Programme (NHDP), Ministry of Road Transport & Highways and various State Governments.

*Srei Infrastructure Advisory Business* has an in - principle approval for strategic tie with the Government of Sri Lanka, IT Department to act as Strategic Advisors for Hambantota IT Park and assist the authorities from concept to commissioning. The division has bagged tourism consultancy assignments for four states and a UT (West Bengal, Andaman, Orissa, Andhra Pradesh, Maharashtra) as State Level Project Management Advisors to set up PMU's in State Tourism Departments – sponsored by Ministry of Tourism, GOI. Srei Advisory is currently providing techno - commercial consultancy support to International clients.

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**Investors, for further queries, please contact:**

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