

MEDIA RELEASE

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Srei PAT grows by 35 % to ₹ 63.98 crore in Q1 FY15

Kolkata, August 2, 2014: Srei Infrastructure Finance Limited, India's leading infrastructure financial institution, registered a 35 % growth in its Consolidated Profit After Tax at ₹ 63.98 crore during the quarter ended June 30, 2014 as compared to ₹ 47.22 crore recorded during the corresponding period last fiscal.

Srei Infrastructure Finance Limited consolidated operating profit for the quarter ended June 30, 2014 stood at ₹ 265.03 crore as compared to ₹ 137.24 crore in the first quarter of the last fiscal. Consolidated total income was recorded at ₹ 942.64 crore as compared to ₹ 786.67 crore during the same quarter last fiscal, registering a growth of 20 %. During quarter ended June 30, 2014, the Consolidated Profit Before Tax (PBT) was ₹ 97.26 crore as compared to ₹ 80.23 crore in the corresponding quarter last fiscal. The consolidated disbursement stood at ₹ 3,217 crore during quarter ended June 30, 2014.

The Consolidated Asset under Management stood at ₹ 34,713 crore for the quarter ended, June 30, 2014 as compared to ₹ 34,483 crore at the end of Q1 last fiscal.

Commenting on the Q1 FY15 results, **Hemant Kanoria**, **Chairman and Managing Director**, **Srei Infrastructure Finance Limited**, **said**, "There has been an improvement in the profits in Q1 due to better cost management. The environment in the country is improving with the new Government and the budget also announced many schemes for accelerating infrastructure growth. From the third quarter onwards of this financial year, we expect investments to restart in the sector which will help augment our business and profits."



Consolidated Financials at a glance: Q1 June 30, 2014

In ₹Crore	30.06.14	30.06.13	Growth %
AUM	34,713.05	34,482.72	1%
Disbursements	3,216.84	3,520.54	(9%)
Total Income	942.64	786.67	20%
PBT	97.26	80.23	21%
PAT	63.98	47.22	35%
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Srei Infrastructure Businesses

Srei Project Finance Business continued to offer tailor-made financing solutions to the customers in infrastructure sectors like conventional power, renewable energy, oil & gas, port, road, SEZs & industrial parks and diversified to social & commercial infrastructure sectors like hospitals. During the quarter, the business disbursed ₹ 584 crore and offered non-fund based solutions aggregating to ₹ 376 crore. The portfolio size stood at ₹ 11,133 crore as on June 30, 2014 as compared to ₹ 10,624 crore in the corresponding period last fiscal, registering a growth of 5%.

Srei Equipment Finance Business, industry leader with approx. 30 % market share in infrastructure and construction equipment financing sector, recorded a Profit Before Tax of ₹ 95.31 crore for quarter ended June 30, 2014 as compared to ₹ 115.79 crore during the corresponding period last fiscal while the Profit After Tax was ₹ 63.08 crore as compared to ₹ 68.89 crore recorded in the corresponding period last fiscal. The Total Asset Under Management stood at ₹ 18,775 crore as compared to ₹ 19,468 crore during the same period last fiscal. The construction equipment industry is witnessing a major shift from strategic large ticket funding to more SME and retail customers. The shift has been primarily due to the urgent need to diversify risk and also tap new segments in IT, Healthcare, Rural and Pre-owned equipment.



Srei Project Development Business is a leading sponsor of PPP Business in the infrastructure sector with presence across Roads, Ports, Economic Zones and Water Management. As one of India's leading Highways Concessionaires, the business has been managing a portfolio of close to 5,500 lane km of highways with a total Capital Cost of over ₹ 12,000 crore which are either completed or are under implementation in consortium with reputed domestic and acclaimed international partners under the PPP framework. These projects are a diversified mix of annuity and toll-based projects and have been awarded by the National Highway Authority of India (NHAI) under National Highways Development Programme (NHDP), Ministry of Road Transport & Highways and various State Governments. Besides Roads & Highways, the business is also engaged in developing an all-weather Port at Nate district at Ratnagiri, Maharasthra; three Economic zones covering 3,400 acres of land in Tamil Nadu (2,500 acres), Maharashtra (350 acres) and West Bengal (550 acres). It also operates a Water Treatment Plant and Distribution Network covering 129 Sq Km in five command zones in NCR area under Delhi Jal Board in one of the largest Water sector PPP project in India.

Srei Project Advisory Business is executing key assignments in Bangalore, Vizag and Lucknow. The business prepared a master plan on 'Core road network' for the World Bank division of Uttar Pradesh PWD which has been approved by GoUP along with a loan of about US\$ 1,700 million approved by World Bank and ADB. The business has been awarded assignments for city development planning for four towns of Rajasthan under the JnNURM program. The business has also made major inroads in Goa recently and has been awarded Project Management Consultancy for Sewerage Scheme work for Navelim and its suburbs. Srei Advisory has been retained as 'Transaction Advisors' for selection of independent engineer for Steel Silo Project at ten locations.

About Srei Infrastructure Finance Limited

Srei is a Holistic Infrastructure Institution, constantly and consistently ideating to deliver innovative solutions in infrastructure space, thus playing a significant role in nation-building for over two decades, both in urban and rural India. Srei's businesses include Infrastructure Project Finance, Advisory and Development, Infrastructure Equipment Finance, Alternative Investment Funds, Capital Market and Insurance Broking. Srei has a pan - India presence with a network of 99 offices and has also replicated its business model overseas with offices in the Russian Federation.



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