



SREI Media Communiqué

SREI Group assets under management cross USD 2 billion (Rs. 8000 crore). Total income for quarter ended December 2007 doubles to Rs. 196.01 crore.

Kolkata January 30, 2008: SREI Infrastructure Finance Limited has turned in yet another sterling performance for the quarter ended December 31, 2007. The Company's consolidated total income and consolidated profit before tax for the December, 2007 quarter jumped sharply by 99% and 54% respectively over the corresponding quarter of the previous year, defining new milestones.

The consolidated total income for December 2007 quarter grew to Rs. 196.01 crore from Rs. 98.47 crore in the corresponding quarter of the previous year. The Company's consolidated net profit after tax increased to Rs. 27.91 crore for the quarter ended December 2007 in comparison to Rs. 19.17 crore in the same quarter last year, a rise of 46%. The consolidated net profit before tax increased to Rs. 32.20 crore for the December 2007 quarter from Rs. 20.92 crore in the corresponding quarter last year.

In the nine-month period April-December 2007, the consolidated net profit after tax is Rs. 84.41 crore, up 67% from Rs. 50.48 crore in the corresponding nine months of 2006. Total income of the three quarters ended December 2007 increased to Rs. 487.84 crore compared to Rs. 286.68 crore, a growth of 70%. Disbursements made by SREI for the nine-month period in this fiscal is Rs. 4238 crore.

SREI, which has over the years grown from an equipment financier to a holistic solutions provider in the infrastructure space in the country, has gained from strength to strength. During the quarter under review, the Company's advisory capabilities soared to Himalayan heights as it bagged the biggest ever project consultancy in the country. SREI and its consortium partners, in their role as advisors to the UP government, advised on the implementation of the 1,047 km 8-lane expressway, which will stretch from Narora in Greater Noida to Ballia in Uttar Pradesh. The project estimated to cost over Rs. 30,000 crore is also expected to spawn a further investment of over Rs. 75,000 crore in the development of large panels of land. This will be one of the most prestigious projects in the country along the river Ganges and would develop as an economic corridor across Uttar Pradesh.

According to **Mr. Sunil Kanoria, Director**, "SREI has now evolved into the largest integrated infrastructure institution in the country from equipment financing to equipment renting through QUIPO; from infrastructure project advisory to project financing; from investment banking to insurance broking; from venture capital fund management to infrastructure project development. We provide all services, facilities and financing in the infrastructure sector. Now that our business model is fully in shape, we are moving towards capitalising on the immense infrastructure opportunities in India in every sphere."

The SREI-BNP Paribas tie-up announced in May last year was a landmark development in SREI's history and has now been approved by the Hon'ble High Court, Calcutta. As the Company's asset finance business moves over to the 50:50 JV with the BNP group, the overall exposure in the diverse field of infrastructure will grow substantially.

SREI is also focusing very strongly on project finance and project development, the latter supported by increased activity in investment banking and venture capital businesses. The Company has already surpassed Rs. 800 crore in management of infrastructure funds through its venture capital arm. The Company hopes to raise the bar in this area of activity in the coming years.

About SREI Infrastructure Finance Limited

SREI, the country's leading private sector infrastructure equipment, infrastructure project and renewable energy product financing company commenced its operations in the year 1989. SREI is operating across the country with a network of 51 offices and has also expanded its operations overseas. SREI is the first Indian Infrastructure Financing Company to be listed on the London Stock Exchange (LSE). International Finance Corporation (IFC) Washington (World Bank Group), KfW Germany & DEG Germany (Financial Institutions owned by the Government of Germany), FMO the Netherlands (Financial Institution owned by the Government of Netherlands), BIO Belgium (Financial Institutions owned by the Government of Belgium) and FINFUND Finland (Financial Institution owned by the Government of Finland) are among the large stakeholders in the Company. The Company has recently entered into a strategic alliance with BPLG, a subsidiary of BNP Paribas of France for equipment financing business, besides expanding to new areas such as agriculture equipment, medical equipment, information technology and other equipment classes.

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