



**SIFL/SECT/SB/12-13/491**

February 14, 2013

The Secretary  
**The Calcutta Stock Exchange Limited**  
7 Lyons Range  
Kolkata - 700 001  
Fax: 033-2210 4500/4491; 2230 3020

Dear Sir,

Pursuant to Listing Agreement with your Exchange, we are enclosing herewith an advance copy of Media release to be issued by the Company for your records.

Thanking you.

Yours faithfully,  
For Srei Infrastructure Finance Limited

**Sandeep Lakhota**  
Company Secretary

Encl: as above

cc: The Secretary

**1. Bombay Stock Exchange Limited**

Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai 400 001  
Fax : 022-2272 2037/2039/2041

**2. National Stock Exchange of India Limited**

Exchange Plaza, 5th Floor, Plot no. C/1, G Block  
Bandra-Kurla Complex  
Bandra (E), Mumbai - 400 051  
Fax : 022-2659 8237/38; 2659 8347/48

**Srei Infrastructure Finance Limited**

Registered Office : 'Vishwakarma', 86C, Topsia Road (South), Kolkata - 700 046

Tel. : +91 33 22850112-15, 61607734 Fax : +91 33 22857542/8501

Email : corporate@srei.com Website : www.srei.com

# Media Release



## **Srei PAT grows by 140 % in Q3 FY 13 to ₹ 47 crore**

**Kolkata, February 14, 2013:** Srei Infrastructure Finance Limited has registered a 140% growth in its consolidated profit after tax to ₹ 46.50 crore during the quarter ended December 31, 2012 as compared to ₹ 19.40 crore during the same quarter last fiscal.

The consolidated profit before tax for the quarter ended December 31, 2012 is ₹ 73.39 crore as compared to ₹ 42.87 crore during the corresponding period last year.

Total consolidated income for the quarter ended December 31, 2012 was ₹ 775.33 crore as against ₹ 692.96 crore during the corresponding quarter last fiscal showing a healthy increase of 12%. The Consolidated Assets under Management stood at ₹ 33,580 crore on December 31, 2012 as compared to ₹ 29,109 crore as on December 31, 2011, registering a rise of 15% while the consolidated disbursement during the quarter ended December 31, 2012 was ₹ 2,560 crore as compared to ₹ 3,938 crore recorded during the same quarter last fiscal. The consolidated operating profit for the quarter is ₹ 136.17 crore compared to ₹ 86.92 crore for the corresponding quarter last year.

**Hemant Kanoria, Chairman and Managing Director, Srei Infrastructure Finance Limited,** said, "Srei as one of the largest infrastructure financing institutions in the country, is unique, as it plays a dual role in sponsoring as well as financing infrastructure projects. As a project sponsor, Srei understands the pain points and issues that an infrastructure project faces during execution. This insight helps Srei, in its role as a financier to identify, access and mitigate risks related to infrastructure project financing. Therefore, in spite of the stressed environment in the infrastructure sector, Srei is able to better manage its portfolio. With RBI having already effected a cut in interest rates and further rate cuts expected over the next few quarters, Srei is well positioned to reap the benefit of the expected economic upturn."

### **SREI INFRASTRUCTURE FINANCE LTD.**

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Srei Infrastructure Finance Limited consolidated profit after tax was ₹ 194.12 crore during the nine months ended December 31, 2012 as compared to ₹ 98.60 crore in the corresponding duration last fiscal. The consolidated profit before tax for the same period stood at ₹ 278.62 crore as compared to ₹ 182.04 crore during same period last fiscal. Total consolidated income of Srei Infrastructure Finance Limited for the nine months ended December 31, 2012 stood at ₹ 2,325.17 crore as compared to ₹ 1,791.44 crore in the corresponding period last year, registering an increase of 30%. The Consolidated disbursement during nine months ended December 31, 2012 stood at ₹ 8,624 crore as compared to ₹ 12,330 crore in the corresponding period last year. The consolidated operating profit for the nine months period this fiscal ended December 31, 2012 has increased to ₹ 485.21 crore from ₹ 341.80 crore during corresponding period last fiscal, a growth of over 42 %.

### Consolidated Financials at a glance

#### Nine Months and Quarter Ended, December 31, 2012

In ₹ Crore	Nine Months Ended			Quarter Ended		
	31.12.12	31.12.11	Growth %	31.12.12	31.12.11	Growth %
AUM	33,579.79	29,109.00	15 %	33,579.79	29,109.00	15 %
Disbursements	8,624.14	12,330.33	(30) %	2,560.08	3938.48	(35) %
Total Income	2,325.17	1,791.44	30 %	775.33	692.96	12 %
PBT	278.62	182.04	53 %	73.39	42.87	71 %
PAT	194.12	98.60	97 %	46.50	19.40	140 %

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### **Srei Infrastructure Businesses**

*Srei Infrastructure Project Finance Business* continued on its growth trajectory with total outstanding portfolio reaching ₹ 9,666 crore as on December 31, 2012 as compared to ₹ 7,765 crore as on December 31, 2011, recording an increase of 24%. Given the challenging business environment, the Project Finance Team was cautious and selective in making disbursements. The team has considerably strengthened its credit and risk management policy for evaluation of fresh proposals. Despite the challenges, the team maintained business momentum by offering a diverse range of financing solutions to its clients in various infrastructure segments like conventional power, renewable energy, port, oil & gas, road, airport, and SEZ & industrial parks.

*Srei Equipment Finance Business*, industry leader in infrastructure and construction equipment financing, has already disbursed over ₹ 5,750 crore during first nine months of this fiscal as compared to ₹ 7,902 crore in the corresponding period last year. The total Asset Under Management stood at ₹ 19,497 crore as on December 31, 2012. Srei BNP Paribas has disbursed ₹ 1,797 crore during quarter ended December 31, 2012 as compared to ₹ 2,449 crore disbursed during same quarter last fiscal, a decrease of 27%. The Profit Before Tax stood at ₹ 99.49 crore for the quarter ended December 31, 2012 as compared to ₹ 77.28 crore during the same period last fiscal while the Profit After Tax was ₹ 65.42 crore for the quarter as against ₹ 48.78 crore compared to same quarter in the last fiscal. During the period the business also sealed an alliance agreement with Atlas Copco India Limited for exclusive captive financing arrangement for their entire range of products in India which are indigenously produced or Imported. Srei BNP Paribas has tied up with all leading equipment manufacturers to ensure best pricing and servicing terms to its customers. Extrapolating its expertise in infrastructure equipment financing, Srei BNP Paribas has started financing new equipment classes: Technology Solutions (IT equipment, software and services), agriculture, healthcare, office automation and education sector equipment.

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*Srei Infrastructure Project Development Business* with its progress has made an indelible impression as a leading sponsor of PPP Business in Road sector in our country with has an appreciable and robust portfolio of close to 5,500 Lane Kms of Road Assets with a total capital cost of ₹ 11,631 crore, which is already commissioned or under implementation in consortium with reputed domestic and acclaimed international partners under PPP framework. These projects are a diversified mix of annuity and toll-based projects and have been awarded by the National Highway Authority of India (NHAI) under National Highways Development Programme (NHDP), Ministry of Road Transport & Highways and various State Governments.

*Srei Infrastructure Advisory Business* has been empanelled by DMICDC as Transaction Advisors for the PPP projects in offering. The business has executed an agreement with Karnataka Housing Board to provide transaction advisory services for development of a commercial complex in Kengeri in Bangalore on PPP model. The business has also been empanelled by Life Insurance Corporation, Greater Noida Industrial Development Authority, MOUD for JNNURM projects, Bihar State Road development Corporation in addition to securing a major assignment in State of Maharashtra from Directorate of Medical Education and Research which envisages providing Transaction Advisory and Project Management Consultancy services for setting up of 14 Nursing Care Units on PPP.

#### **About Srei Infrastructure Finance Limited**

Srei is a Holistic Infrastructure Institution, constantly and consistently ideating to deliver innovative solutions in infrastructure space, thus playing a significant role in nation-building for over two decades, both in urban and rural India. Srei's businesses include Infrastructure Project Finance, Advisory and Development, Infrastructure Equipment Finance, Venture Capital, Capital Market and Insurance Broking. Srei has a pan India presence with a network of 85 offices and has also replicated its business model overseas with two offices in Russia and one in Germany.

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